

From: Leo Carson [mailto:leo.carson@us.g4s.com]
Sent: Thursday, September 30, 2010 10:40 AM
To: Emily C. Strong
Subject: FW: Formal Request to Compete, Facts and Questions - "Alternative Sentencing, Case Management and Related Services"
Importance: High

Ms. Strong_

I am reaching out to you as I have been advised that you are the Administrative Assistant to Mayor Landrieu. I transmitted the email below with attachments, and also submitted same via fax, both on Tuesday and requested reply verification it had been received. I left a voice message for you that same day requesting reply verification. Will you please reply to confirm the Mayor's office's receipt of this information?

I can be reached directly at the toll free number below if you have any further questions regarding this information.

Thank you in advance - please advise,

Leo

Leo Carson
Vice President, Strategic Sales
G4S Justice Services, LLC
Direct Dial: (1) 888 843 5590
Fax: (1) 800 327 1178
Email: leo.carson@us.g4s.com
www.g4s.com

2000 RiverEdge Parkway NW GL-100 Atlanta, GA 30328, USA

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From: Leo Carson
Sent: Tuesday, September 28, 2010 2:54 PM
To: schedule@cityofno.com
Cc: adkopplin@cityofno.com; njbrown@cityofno.com; mngusman@opso.us
Subject: Formal Request to Compete, Facts and Questions - "Alternative Sentencing, Case Management and Related Services"
Importance: High

Dear Mayor Landrieu,

G4S Justice Services, LLC. (G4S) is the world's largest provider of electronic monitoring services and an incumbent contractor to the State of Louisiana Department of Corrections. We learned this past weekend from the media (reference two (2) attached PDF files of articles) that the City of New Orleans (CONO) intends to contract directly with the Orleans Parish Sheriff for "Alternative Sentencing, Case Management and Related Services" without competing this service via Request for Proposal (RFP). G4S formally requests an opportunity to compete for this contract via RFP and we respectfully request your written response to this request to compete and we provide the factors for your consideration and associated questions for which we respectfully request your written responses. Please reference the six (6) PDF files attached to this email that include our complete submission to you regarding these matters.

Please confirm via reply upon your initial receipt of this email and your ability to open and read the six (6) PDF files attached.

Thank you in advance - please advise,

Leo

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Vice President, Strategic Sales
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ATTN: Leo Carson
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Atlanta, GA 30328

Telephone: (+1) 888-843-5590
Fax: 800-327-1178
E-mail leo.carson@us.g4s.com
www.g4s.com

To: Mayor Mitchell J. Landrieu Fax: (504) 658-4938

Cc: Andy Kopplin Fax: (504) 658-8648

Cc: Nannette V. Jolivet-Brown (504) 658-9869

Cc: Sheriff Marvin N. Gusman Fax: (504) 826-7037

From: Leo Carson Re: Formal Request to Compete,
Facts and Questions -
*"Alternative Sentencing,
Case Management and
Related Services"*

Date: 9/28/2010 Pages 30 incl. cover sheet and
supporting attachments

(Sent by both fax and e-mail to schedule@cityofno.com, adkopplin@cityofno.com,
njbrown@cityofno.com, and mngusman@opso.us)

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Monday, September 27, 2010

Mayor Mitchell J. Landrieu
1300 Perdido St.
New Orleans, LA 70112

Re: Request to Compete, Facts & Questions Regarding City of New Orleans Intent to Contract with Orleans Parish Sheriff for "*Alternative Sentencing, Case Management and Related Services*"

Dear Mayor Landrieu,

G4S Justice Services, LLC. (G4S) is the world's largest provider of electronic monitoring services and an incumbent contractor to the State of Louisiana Department of Corrections. We learned this past weekend from the media (reference two (2) attached PDF files of articles) that the City of New Orleans (CONO) intends to contract directly with the Orleans Parish Sheriff for "*Alternative Sentencing, Case Management and Related Services*" without competing this service via Request for Proposal (RFP). G4S formally requests an opportunity to compete for this contract via RFP and we respectfully request your written response to this request to compete. We provide the following factors for your consideration and associated questions for which we respectfully request your written responses.

Factors for Consideration & Associated Questions:

- The City of New Orleans has issued and subsequently cancelled before awarding, two (2) RFP's for "*Alternative Sentencing, Case Management and Related Services*" (RFP #2258-00760 issued 8/4/09 then cancelled prior to award on 1/11/10, and RFP #2258-00889 issued 2/18/10 then cancelled prior to award on 3/23/10. The City now appears intent to execute a contract directly with Orleans Parish Sheriff's Office for these professional services without competing an RFP.

Questions:

- (a) Upon the basis of the established government procurement laws of the State of Louisiana, Orleans Parish, and CONO (including but not limited to Executive Order CRN 08-06 - reference attached PDF file named "*CRN 08-06-Competitive Selection Process*" that requires professional services contracts valued at more than \$15,000 to be obtained through the release of Request for Proposals or Request for Qualifications (RFP or RFQ)), what is the City's specific justification to sign this contract with the Orleans Parish Sheriff's Office without first competing it via RFP or RFQ?
 - (b) To our knowledge, the Orleans Parish Sheriff's Office only recently contracted direct with a subcontractor for GPS equipment & monitoring services (the services to be utilized in delivering the overall "*Alternative Sentencing, Case Management and Related Services*"). To our knowledge, the Sheriff's Office signed this contract direct without competing this via RFP, RFQ or Invitation to Bid. Upon this basis, what is CONO's specific justification for contracting direct with the Sheriff's Office - an entity that may not have complied with the established procurement laws of the State of Louisiana, Orleans Parish, and CONO (including but not limited to Executive Order CRN 08-06 that requires professional services contracts valued at more than \$15,000 to be obtained through the release of Request for Proposals or Request for Qualifications (RFP or RFQ)),?
- Six (6) different bidders submitted proposals in response to RFP #2258-00760 and seven (7) different bidders submitted proposals in response to RFP #2258-00889. In addition to the Sheriff's Office, this establishes a competitive field of six (6) additional bidders that have demonstrated intent to compete for this vital public safety contract for this contract yet been discriminated from the opportunity to do so if in deed the City executes a contact with the Sheriff's Office without an RFP.



- Both RFP's embodied the same weighted selection criteria to be used to award the contract to the most qualified proposal (NOTE: These specific criteria are also set forth in CONO Executive Order CRN 08-06). We have identified each with their weighting below in quotes followed by factors for consideration and questions:

- *"(20%) Specialized experience and technical competence;*
- *(20%) Performance history, including, without limitation, competency, responsiveness, cost control, work quality and the ability to meet schedules and deadlines;"*

G4S has over twelve (>12) years of experience, technical competence and performance history delivering these programs. As additional evidence, please also reference the attached PDF named "G4S Emails to Lt Col Sneed" that includes a recent competitive bid award from the State of Louisiana to G4S for this same technology and monitoring services statewide. To our knowledge, the CONO would be the Sheriff's Office's first contract delivering these services and the Sheriff's Office only recently acquired access to their first GPS tracking equipment & monitoring services from a subcontractor – **Advantage G4S**

- *"(10%) Maintenance of an office, residence or domicile in Orleans Parish. Preference or first consideration will be given to respondents who maintain an office, residence or domicile in any of the parishes which comprise the Regional Planning Commission (St. Bernard, Plaquemines, Jefferson and St. Tammany);"*

Both G4S and the Sheriff's Office have an office in any of these parishes – **Equal**

- *"(20%) Willingness to promote full and equal business opportunities in accordance with the City's Disadvantage Business Enterprise Program; and"*

Both G4S and the Sheriff's Office expressed a willingness to promote equal business opportunities in accordance with the City's Disadvantage Business Enterprise Program - **Equal**

- *(30%) Cost"*

G4S is the lowest cost proposal in response to the most recent RFP #2258-00889. The Sheriff's Office would cost the City 8.8% more than G4S. It is also noteworthy that from the first RFP to the second RFP, the Sheriff's Office actually increased its cost to CONO (reference attached PDF file named "New Orleans RFP's 760, 889 Cost Analysis") – **Advantage G4S**

Question – Upon the basis that G4S offers an overall advantage in 70% of the City's selection criteria and essentially equals the Sheriff Office in the remaining 30% of the selection criteria, what is CONO's specific justification for independently signing a contract, and paying a higher cost, for other than the best possible contractor for this vital public safety contract?

- Following the cancellation of each RFP, G4S made diligent attempts (phone, emails and in-person office visits) to establish contact with Lt. Col. Jerry Sneed of the CONO Department of Homeland Security (user agency for the intended contract, as identified in the RFP's) to emphasize G4S' experience and express interest in this contract however, Lt. Colonel Sneed has been non-responsive (reference attached file named "G4S Emails to Lt Col Sneed.")

We respectfully request your responses at least forty-eight (48) business hours in advance of the City executing any contract for these services.



Upon the basis of these points, G4S formally requests an opportunity to compete for this contract via RFP.

Thank you in advance for your anticipated consideration of these factors and our request to compete for this contract, and for your anticipated responses to these questions. If I can be of assistance or clarify any of these questions, please call me at 1-888-843-5590 or via e-mail at leo.carson@us.g4s.com. We look forward to receiving your responses to these questions, to provide you with our proposal, and the ultimate opportunity to expand the provision of our technology and services to the City of New Orleans.

Sincerely,

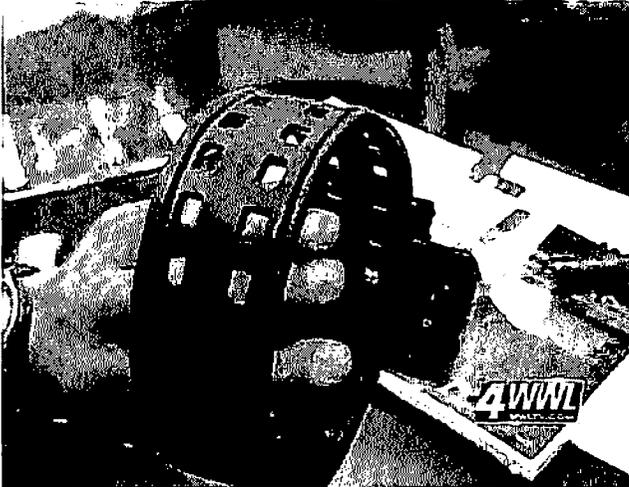
A handwritten signature in black ink, appearing to read 'Leo Carson'.

Leo Carson
Vice President of Strategic Sales

Attachments - A total of six (6) PDF files including this letter

cc: Andy Kopplin, Deputy Mayor and Chief Administrative Officer
Nannette V. Jolivet-Brown, City Attorney
Marvin N. Gusman, Sheriff, Orleans Parish

OP Criminal Sheriff's Office to take over electronic monitoring system



OP Criminal Sheriff's Office to take over electronic monitoring system

by WWLTV.com

wwltv.com

Posted on September 24, 2010 at 6:27 PM

Updated today at 8:21 PM

NEW ORLEANS -- City officials confirm that Orleans Criminal Sheriff Marlin Gusman is planning to sign a cooperative endeavor agreement with the city which would have his office taking over home incarceration and electronic monitoring services for the city by Oct. 1, replacing the beleaguered TSAP contractor.

A spokesman for Gusman said he could not provide details on the finances of the new agreement but said the details are being finalized, and the sheriff's office should be ready to take over the monitoring duties by next week.

The TSAP program has taken much heat over the past year and a half, as high-profile case after high-profile case highlighted issues with the home incarceration system.

The system did not have arrest powers, and violators were often not taken into custody for days or weeks.

Last month TSAP got a contract extension through September, which gave the Landrieu administration more time to decide what to do with the program.

Add another comment

New deal in the works for electronic monitoring systems

Reported by: FOX8LIVE.COM STAFF
Email: fox8news@fox8tv.net
Last Update: 9/24 6:40 pm

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FOX 8 has learned a new deal is now in the works between New Orleans Mayor Mitch Landrieu and a familiar face in the city, all to monitor the area's accused who are out of prison and on probation.

The current company overseeing electronic monitoring has been paid millions by the city over the last six years, but some of the men and women they were supposed to be monitoring were able to commit crimes, even murder, all because of a loop hole leaders now hope will be sealed.

In lieu of waiting out trial behind the barb wire and walls of Orleans Parish lock-up, about 200 of the city's accused, on any given day, are granted probation through ankle bracelet monitoring.

But the former police Superintendent Warren Riley called the program a joke, saying, "it doesn't even make sense to have the program...it is a get out of jail free card."

The New Orleans Police Department's current leadership isn't singing it's praises either. The flaws, according to Deputy Superintendent Marlon Defillo, are still glaring.

"None of those issues have been resolved," said Defillo. "And we've been discussing this for almost a year and half, two years."

Total Sentencing alternatives program (TSAP) is the private company that runs the service. And while the NOPD says TSAP is notified immediately when someone violates the terms of the monitoring, officers don't have the legal grounds to go out and arrest them because judges often aren't made aware of the situation right away and therefore don't know to issue arrest warrants.

"I would assume that there would be much closer cooperation if this program was housed within the law enforcement agency," said Dr. Ed Chervenak, University of New Orleans political science professor. "And that they could go out and immediately apprehend this individual."

FOX 8 has learned beginning next Friday the city will be doing just that. Landrieu is still working out a final agreement, but he is expected to sign the plan by October first, giving the Orleans Parish Sheriff's Office authority over the much maligned program.

"We're going to create more of a partnership with the New Orleans police department and a better working relationship with the judges," said Marlin Gusman, Orleans Parish Sheriff.

Gusman's office is now slated to score the \$50,000 a month contract, yet questions remain whether the sheriff will overcome the obstacles TSAP, arguably, never could.



New program for electronic monitoring

Video 1 of 1
[All Video](#)



(Kevin Henry, FOX 8 News)

The private company has long said it was never its idea hold off on notifying judges of a violation. Instead, CEO Bill Welch argued certain judges actually told him they didn't want to be bothered during the wee hours of the morning.

Gusman says, under his watch, late-night calls to judges will never need to be made.

"We're going to have the offender, or suspected offender, sign an agreement where he understands his territorial restrictions, understands his curfew restrictions, and understands if he violates either of those he's going to be reincarcerated. Simple."

Ironically, the Orleans Parish Sheriff's Office was slated to receive city's electronic monitoring contract last year. The office offered the lowest bid and earned the highest score on it's application. However, then Mayor Ray Nagin voided the bid and re-categorized it, allowing him to pick whichever company he thought was best. The contract was once again awarded to TSAP.

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Add the Championship Commemorative
Crystal Hot Sauce bottle six-pack
to your Saints memorabilia.

\$5

BUY ONLINE

Crystal
HOT SAUCE

Official Hot Sauce Partner
of the New Orleans Saints

Free
Koozie

The advertisement is a black and white promotional graphic. At the top, it reads 'Add the Championship Commemorative Crystal Hot Sauce bottle six-pack to your Saints memorabilia.' Below this, a large '\$5' is displayed, followed by a 'BUY ONLINE' button. The brand name 'Crystal' is written in a cursive font, with 'HOT SAUCE' in bold block letters underneath. To the right, there is an image of a six-pack of Crystal Hot Sauce bottles and a Saints koozie. At the bottom left, it says 'Official Hot Sauce Partner of the New Orleans Saints' and at the bottom right, 'Free Koozie'.

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CITY OF NEW ORLEANS
Tradition in Progress

OFFICE OF THE MAYOR

**C. RAY NAGIN
MAYOR**

**EXECUTIVE ORDER
CRN 08-06**

**COMPETITIVE SELECTION PROCEDURE FOR PROFESSIONAL SERVICE
CONTRACTS**

WHEREAS, pursuant to Section 6-308(5)(b) of the Charter, the City seeks to establish a competitive selection process for contracts for professional services (as well as a competitive selection process for use during declared emergencies) that are administered by the officers, departments, boards and other agencies of the Executive Branch.

WHEREAS, the City has created the Office of Recovery & Development Administration to lead the City's recovery from Hurricanes Katrina and Rita.

WHEREAS, the City seeks to establish a selection review process for the Office of Recovery & Development Administration to utilize when contracting for professional services.

WHEREAS, this Executive Order serves as the governing authority for the establishment of a Competitive Selection Procedure for Professional Service Contracts, the Chief Administrative Officer is charged, with the concurrence of the City Attorney, with the duty of implementing the directing policy for the proposal, preparation, and execution of professional services contracts which is provided for in Policy Memorandum Number 8 (R).

THEREFORE, I, C. RAY NAGIN, BY THE AUTHORITY VESTED IN ME as Mayor of the City of New Orleans by the Constitution and laws of the State of Louisiana and the Home Rule Charter and laws of the City of New Orleans, **HEREBY ORDER AS FOLLOWS:**

1. **Effective Date; Repeal of Prior Order.** This Executive Order shall become effective upon the date of its issuance. Previously issued Executive Order CRN 08-01 is hereby revoked.

2. Scope. The guidelines and procedures established herein shall apply to the procurement of all "professional services," as defined herein, in excess of the threshold amount established by ordinance, by any department, board or other agency of the Executive Branch of city government, regardless of the funding source, including, without limitation, the operation and capital budgets and grants, unless such grants clearly specify and mandate as a condition of the grant award, the City's use of (a) a particular contractor(s) or (b) a particular contractor selection process. This Executive Order shall not apply to the procurement of professional service contracts by the City Council; such contracts are covered by a competitive selection process promulgated by the Council. Specifically, this Executive Order shall apply to the following departments, boards and other agencies:

(A) Office of the Mayor:

- Office of Economic Development, excepting the selection of grant recipients of funding from the Economic Development Fund, which are subject to specific selection requirements set forth pursuant to a tax referendum approved by voters of the City of New Orleans.
- Office of Housing and Neighborhood Development, excepting the selection of (a) grant recipients of funding from the Neighborhood Housing Improvement Fund, which are subject to specific selection requirements set forth pursuant to a tax referendum approved by voters of the City of New Orleans and (b) grant recipients of funding from federal CDBG funds, which are subject to the federal "Super NoFA" selection process.
- Office of Recovery and Development Administration
- Office of Intergovernmental Relations
- Office of Communications
- Office of Homeland Security
- Office of Technology

(B) Chief Administrative Office

(C) Departments:

- Department of Law
- Department of Police
- Department of Fire
- Department of Safety and Permits
- Department of Sanitation
- Department of Public Works
- Department of Recreation
- Department of Human Services
- Department of Health

- Department of Finance
- Department of Property Management
- Department of City Civil Service
- Department of Parks and Parkways

(D) Boards and Commissions:

1. Departmental:

- a. In the Department of City Civil Service:
 - Civil Service Commission
- b. In the Department of Safety and Permits:
 - Board of Electrical Examiners
 - Board of Mechanical Examiners
 - Board of Examiners of Operating Engineers

2. Attached to Departments or Commissions:

- a. To the Department of Safety and Permits:
 - Board of Building Standards and Appeals
- b. To the City Planning Commission:
 - Board of Zoning Adjustments
- c. To the Department of Property Management:
 - Delgado Albania Plantation Commission

(E) Other Agencies:

- Central Business District Historic Districts Landmarks Commission
- New Orleans Historic District Landmarks Commission
- Mosquito Control Board

(F) Unattached Boards, Commissions, Pension Funds and Public Benefit Corporations:

- Board of Liquidation, City Debt
- Public Benefit Railroad Commission
- Sewerage and Water Board
- City Planning Commission
- Public Library Board
- New Orleans Aviation Board
- Vieux Carre Commission
- Audubon Commission
- New Orleans Alcoholic Beverage Control Board
- New Orleans Building Corporation
- Piazza d'Italia Development Corporation

- Canal Street Development Corporation
- Rivergate Development Corporation
- Upper Pontalba Restoration Corporation
- Municipal Yacht Harbor Development Corporation
- French Market Corporation
- Board of Trustees of the Municipal Employee's Retirement System
- Board of City Trusts (manages pensions)
- Board of Trustees of the Police Pension Fund
- Board of Trustees of the Firemen's Pension and Relief Fund

The procedures and guidelines established in this Executive Order shall apply to the unattached boards, commissions and public benefit corporations listed in this subsection (F) unless the Mayor has given written approval pursuant to Section 8 of this Executive Order.

- (G) All other offices, departments, boards, commissions, agencies and public benefit corporations of the Executive Branch, whether now existing or hereinafter created.

4. Definition. For the purpose of this Executive Order, "professional services" are defined as follows:

"Professional Services" shall mean the furnishing, in the City's interest, of labor, time, effort or expertise by a contractor with a professed knowledge in a field gained through a prolonged course of specialized education, work experience or training, in the practice of an art or attainments in professional knowledge, distinguished from mere skill. The essential qualities of a professional are the identification with and commitment to the client's interest. Examples of professional services include, without limitation, the following types of services: accounting, actuarial, advertising, appraisal, architectural, architectural landscaping, computer programming and systems design, consulting, engineering, environmental consulting, financial underwriting, graphic design, insurance agents and/or brokers, legal, marketing, notarial, nursing, photography, physician, project management, surveying and mapping, title abstract, and video production. Unless specifically named above, the determination of whether a service constitutes a "professional service," as defined above, shall be made by the City Attorney.

5. Guidelines.

Except as otherwise provided in Section 2 herein, this Executive Order, shall apply to: (i) all new professional service contracts procured by the Executive Branch of City government; (ii) all new agreements styled as "cooperative endeavor agreements" if the nature of the contract is the procurement of professional services; (iii) all renewals of all such pre-existing agreements if; (iv) the original contract was not awarded through a competitive selection

process; and (v) the aggregate maximum compensation under the renewed contract would exceed the threshold value of professional service contracts subject to this Executive Order as provided by ordinance.

6. Administrative Oversight. Under the authority of Section 4-302(10) of the Charter, the Chief Administrative Officer is hereby instructed to exercise fiscal oversight, control, review and administration of all professional service procurements in strict accordance with the terms set forth in this Executive Order.

7. Requests for Proposals.

(A) The department, board or other agency shall submit a draft Request for Proposals (“RFP”) to the Chief Administrative Officer for fiscal review and preliminary approval, subject to published standards of administrative practice and procedure. The request shall describe the need and purpose and the means proposed to satisfy it. It will explain how the needed services are professional in nature. It will project the maximum compensation permissible and report any special considerations in the request so that the Chief Administrative Officer and/or City Attorney may constitute the appropriate Selection Review Panel. Departments are to use the attached “Request for Professional Services Solicitation Procurement” form (see Attachment “A”) to supply this information to the Chief Administrative Officer.

(B) After fiscal review and preliminary approval by the Chief Administrative Officer, subject to published standards of administrative practice and procedure, the department, board or other agency shall submit the draft RFP to the Law Department for review as to form and legality, including, without limitation, a determination as to whether the proposed services are “professional services,” as defined in this Executive Order.

Per Section 9(H) of this Executive Order, the Office of Recovery & Development Administration may advertise an RFP without prior authorization from the Chief Administrative Officer. However, it shall submit the “Request for Professional Services Solicitation Procurement” form along with a draft of the RFP to the City Attorney in accordance with Section 7(B) of this Executive Order prior to advertising the RFP.

In further defining this Executive Order, the City Attorney is not required to obtain approval from the Chief Administrative Officer to advertise for legal professional services.

(C) Upon written approval by the Law Department of the proposed RFP, the department, board or other agency shall prepare an advertisement to request proposals from contractors to be submitted to the Purchasing

Department for posting on the City's website and in the Official Journal of the City, at a minimum of three consecutive days, and in such supplemental publications or journals at such frequencies as the Chief Administrative Officer shall determine are necessary in the manner prescribed by the Chief Administrative Officer. At the time of publication, the department, board or other agency shall also deliver a copy of the RFP to the Disadvantaged Business Enterprise Program Compliance Officer.

(D) The publication procedures set forth in sub-paragraph 7(C) above shall constitute the minimally acceptable notification. Departments, boards and other agencies are encouraged, within fiscal constraints, to use whatever means that will reasonably ensure the widest possible dissemination of the invitation to submit proposals. Each department, board or other agency head shall have discretion to publish in supplemental publications or journals.

(E) Departments, boards and other agencies shall attempt to obtain at least three proposals from qualified contractors. If fewer than three proposals are received, the department, board or agency shall notify the Chief Administrative Officer, who may require additional advertisement.

The department, board or agency may begin contract negotiations **IF ALL** of the following conditions are met:

- i.) One Proposal is received in response to the RFP;
- ii.) The department, board or agency is satisfied with the one proposal received in response to the RFP;
- iii.) The Chief Administrative Officer does not require the department, board or agency to re-advertise the RFP;
- iv.) The department, board or agency has requested, in writing, authorization from the Mayor and City Attorney to begin the contracting process and sufficiently explained how the selection criteria provided for in the RFP were uniquely met in the one proposal; and
- v.) The Mayor and City Attorney have approved, in writing, the beginning of the contracting process and the explanation as to how the RFP criteria were met.

(F) **DBE Participation.** DBE participation is a component of the RFP process and the City participates in the State and Local Disadvantaged Business Enterprise Program ("SLDBE") which also includes the Sewerage & Water Board ("S&WB") and New Orleans Aviation Board ("NOAB").

All firms qualifying under an RFP solicitation must submit with proposals a statement as to how they intend to meet the City's DBE requirement (see Attachment "B").

8. Alternative Competitive Selection Procedure.

Any and all requests for an alternative competitive selection process shall be subject to review and written approval by the Mayor and City Attorney. The request should, among other things, outline the details of the alternative competitive selection process. It should be noted that the request and approval (if granted) are limited to the specific proposal request. Further, any amendments or modifications to any approved alternative competitive selection process must be approved in writing by the Mayor and City Attorney prior to implementation.

9. Selection Review Panels.

(A) Selection Review Panels are hereby established for the purpose of conducting an independent, objective evaluation of proposals for the provision of professional services. In addition to the members designated below, the Selection Review Panel, at its discretion, may permit other individuals to participate in discussions and deliberations, subject to the conflict of interest and confidentiality requirements described below, for the purpose of providing technical assistance in evaluating the proposals ("Technical Advisors"). These Technical Advisors, however, shall serve only in an advisory capacity and shall not participate in the actual scoring of such proposals.

(B) Panel for RFPs Less Than \$150,000. For requests for proposals with a maximum compensation less than \$150,000, the Selection Review Panel shall consist of the following:

- i. Chief Administrative Officer, Chair (or Deputy Chief Administrative Officer);
- ii. Departmental Director or Board or Agency Head requesting the professional services contract;
- iii. At the option of such Departmental Director, Board or Agency Head, another staff member from the Department, Board or Agency requesting the professional services contract; and
- iv. DBE Officer.

Contracts reviewed under this subsection may not increase the maximum compensation through amendment so that the aggregate amount expended under the contract meets or exceeds \$150,000.

(C) Panel for RFPs \$150,000 or Greater. For requests for proposals with a maximum compensation equal to or greater than \$150,000, the Selection Review Panel shall consist of the following:

- i. Chief Administrative Officer, Chair (or Deputy Chief Administrative Officer);
- ii. Departmental Director or Board or Agency Head requesting the professional services contract;
- iii. At the option of such Departmental Director, Board or Agency Head, another staff member from the Department, Board or Agency requesting the professional services contract;
- iv. A community member with specialized knowledge or expertise in the relevant field of service (the "Community Panel Representative"); and
- v. DBE Officer.

(D) Selection of Community Panel Representative. Upon publication of the request for proposal with a maximum compensation equal to or greater than \$150,000, the Chief Administrative Officer shall notify, in writing, various community sources such as: the New Orleans Chamber of Commerce, the Urban League of Greater New Orleans and local universities ("CPR Nominee Group") who shall each submit a nominee to the Chief Administrative Officer to serve as the Community Panel Representative. The Mayor or his designee shall then select the Community Panel Representative from the list of nominees. The Community Panel Representative must comply with all applicable state and local ethics laws, including, without limitation, those provisions that govern conflicts of interests. If, however, one or more of the members of the CPR Selection Group fail to nominate a Community Panel Representative within five (5) days of receipt of such notice, the Chief Administrative Officer shall have the option of nominating a community member with the requisite expertise to serve as the Community Panel Representative for that project.

(E) Panel Composition for Legal Services Less Than \$150,000. For requests for proposals for legal service contracts with a maximum compensation less than \$150,000, the Selection Review Panel shall consist of the following:

- i. City Attorney, Chair (or Senior Chief Deputy City Attorney);
- ii. Chief Deputy of Law Department Unit requesting the professional services contract;
- iii. Executive Counsel or such other designee of the Mayor; and
- iv. DBE Officer.

(F) Panel for Legal Services \$150,000 or Greater. For requests for legal service contracts with a maximum compensation equal to or greater than \$150,000, the Selection Review Panel shall consist of the following:

- i. City Attorney, Chair (or Senior Chief Deputy City Attorney);
- ii. Chief Deputy of Law Department Unit requesting the professional services contract;
- iii. A Community Panel Representative; and
- iv. DBE Officer.

(G) Selection of a Community Panel Representative. Upon publication of the request for proposal with a maximum compensation equal to or greater than \$150,000, the City Attorney shall notify, in writing, various community sources such as: the New Orleans Chamber of Commerce, the Urban League of Greater New Orleans, the American Bar Association, the Louisiana State Bar Association, the New Orleans Bar Association, ABA accredited Louisiana law schools, and the International Municipal Lawyers Association "IMLA" ("CPR Nominee Group") who shall each submit a nominee to the City Attorney to serve as the Community Panel Representative. The Mayor or his designee shall then select the Community Panel Representative from the list of nominees. The Community Panel Representative must comply with all applicable state and local ethics laws, including, without limitation, those provisions that govern conflicts of interests. In addition, the Community Panel Representative shall be deemed an employee of the City for purposes of "attorney-client privilege" and shall be bound to keep all privileged information strictly confidential. If, however, one or more of the members of the CPR Selection Group fail to nominate a Community Panel Representative within five (5) days of receipt of such notice, the City Attorney shall have the option of nominating a community member with the requisite expertise to serve as the Community Panel Representative for that project.

(H) Office of Recovery & Development Administration ("ORDA") Panel for RFPs Less Than \$150,000. For requests for proposals with a maximum compensation less than \$150,000, the Selection Review Panel shall consist of the following:

- i. Executive Director, Chair (or Deputy Director);
- ii. Chief Administrative Officer (or Deputy Chief Administrative Officer);
- iii. Deputy Director of Unit in which professional services are requested in ORDA; and
- iv. DBE Officer.

Contracts reviewed under this subsection may not increase the maximum compensation through amendment so that the aggregate amount expended under the contract meets or exceeds \$150,000.

- (I) Office of Recovery & Development Administration. Panel for RFPs \$150,000 or Greater. For requests for proposals with a maximum compensation equal to or greater than \$150,000, the Selection Review Panel shall consist of the following:
- i. Executive Director, Chair (or Deputy Director);
 - ii. Chief Administrative Officer (or Deputy Chief Administrative Officer);
 - iii. Deputy Director of Unit in which professional services are requested in ORDA; and
 - iv. A Community Panel Representative; and
 - v. DBE Officer.
- (J) Office of Recovery & Development Administration. Selection of Community Panel Representative. Upon publication of the request for proposal with a maximum compensation equal to or greater than \$150,000, the Executive Director of ORDA shall notify, in writing, various community sources such as: the New Orleans Chamber of Commerce, the Urban League of Greater New Orleans and local universities ("CPR Nominee Group") who shall each submit a nominee to the Executive Director of ORDA to serve as the Community Panel Representative. The Mayor or his designee shall then select the Community Panel Representative from the list of nominees. The Community Panel Representative must comply with all applicable state and local ethics laws, including, without limitation, those provisions that govern conflicts of interests. If, however, one or more of the members of the CPR Selection Group fail to nominate a Community Panel Representative within five (5) days of receipt of such notice, the Executive Director of ORDA shall have the option of nominating a community member with the requisite expertise to serve as the Community Panel Representative for that project.
- (K) Monitoring of Panel Review Process. The City Attorney shall be notified of all meetings of any Selection Review Panel convened for the award of any professional service contract, other than contracts for legal services, and the City Attorney (or designee) shall serve as a non-voting independent monitor of the selection process. The Chief Administrative Office shall be notified by the City Attorney and the Chief Administrative Officer (or designee) shall serve in such capacity as a non-voting independent monitor of the selection process for professional service contracts for legal services.

The Chief Administrative Officer and the City Attorney shall be notified of all meetings of any Selection Review Panel for the award of any professional services contracts from ORDA and the Chief Administrative Officer (or designee) shall serve as a voting member of

the selection process with the City Attorney (or designee) serving as a non-voting independent monitor.

The Chief Administrative Officer, City Attorney or Executive Director of ORDA shall notify the Inspector General, in writing, of any scheduled Selection Review Panel meetings no later than 24 hours prior to the scheduled meeting. However, if a department, board or agency has requested and received written authorization to utilize an alternative competitive selection procedure, the department, board or agency shall submit the requisite notice to the Inspector General.

The Inspector General may pose questions and concerns consistent with the powers, functions and authority of his office.

- (L) Deliberations. All documents submitted to the Chair of the Selection Review Panel related to the ranking and evaluating of any proposals are public record including those provided for in Section 10(C) below. As such, these documents shall be made available for review and/or copying upon request at cost.

10. Selection Criteria.

- (A) In the performance of their duties in evaluating and ranking the proposals, the Selection Review Panels shall consider, where applicable, the following criteria:
 - (i) Specialized experience and technical competence;
 - (ii) Performance history, including, without limitation, competency, responsiveness, cost control, work quality and the ability to meet schedules and deadlines;
 - (iii) Maintenance of an office, residence or domicile in Orleans Parish. Preference or first consideration will be given to respondents who maintain an office, residence or domicile in any of the parishes which comprise the Regional Planning Commission (St. Bernard, Plaquemines, Jefferson and St. Tammany);
 - (iv) Willingness to promote full and equal business opportunities in accordance with the City's Disadvantage Business Enterprise Program; and
 - (v) Cost.
- (B) The specific selection criteria and weighting factors to be used for evaluation of proposals for a particular contract award shall be proposed by the department, board or other agency based upon the nature of the proposed contract and approved by the Chief Administrative Officer. The approved

selection criteria, including the weighting of each criterion, shall be included in the request for proposals.

- (C) The Chief Administrative Officer shall develop a form to be used in the evaluation of proposals by each Selection Review Panel convened, except for the evaluation of proposals for the Law Department. Any notes submitted to the Chair of the Selection Review Panel shall be public record in accordance with Section 9(L) of this Executive Order.

11. Final Selection of Contractor. The Chair (Chief Administrative Officer, City Attorney or Executive Director of ORDA) of the Selection Review Panel shall submit to the Mayor the following for his consideration in the selection of a contractor: 1) a recommendation memo outlining the highest ranking proposals, based upon the panel's evaluation and judgment in accordance with the pre-approved selection criteria and weighting factors; and 2) a rating sheet, bearing the signatures of the Chair, the voting members of the Selection Review Panel and the Independent Monitor, certifying that the procedures of this Executive Order have been followed. The Mayor may: (a) make a selection for the award of the professional services contract from any of the proposals submitted to him by the Selection Review Panel after giving consideration to the written evaluations prepared by the Selection Review Panel; (b) make multiple selections for awards from the proposals submitted to him by the Selection Review Panel; or c) reject all proposals, in his sole discretion.

12. Request for Qualifications.

Guidelines.

The guidelines and procedures of Sections 5 and 6 of this Executive Order shall be implemented when utilizing Request for Qualifications.

- (A) A request for qualifications "RFQ" may be utilized to solicit proposals to serve a general purpose (eg, street repair design and A&E Services) from professional services providers. The primary purpose of a request for qualifications is to establish a "pool" of qualified providers capable of completing multiple projects launched by the City to meet its needs.
- (B) RFQs require prior written authorization from the Chief Administrative Officer and City Attorney to ensure that an RFQ is needed to obtain the services and that the services are "professional" in nature.

The procedure for the preparation, approval and advertisement of an RFQ is the same as that established for an RFP. Departments, boards

and other agencies should use the "Request for Qualifications Solicitation" form. (See Attachment "A")

- (C) Departments, boards and other agencies shall attempt to obtain at least five proposals from qualified contractors. If fewer than five proposals are received, the department, board or other agency shall notify the Chief Administrative Officer, who may require additional advertisement.

13. Selection Review Panels.

The procedure for establishing the Selection Review Panel for RFQs shall be the same as that established for RFPs.

14. Community Panel Representative.

The procedure for selecting a community panel representative shall be the same as that utilized for RFPs.

15. Selection Criteria.

The selection criteria for RFQs shall be the same as those established for RFPs.

16. Monitoring of the Selection Review Process.

The procedure for monitoring the selection review process shall be the same as that established for RFPs.

17. Alternative Competitive Selection Procedure.

The process for requesting the use of an alternative competitive selection process is the same as that established for RFPs.

18. Final Selection of a Qualified Provider.

- (A) The Chair of the Selection Review Panel shall submit to the Mayor the highest ranking providers, based upon its evaluation and judgment in accordance with the pre-approved selection criteria, weighting factors and general purpose.

- (B) The following steps shall be utilized when selecting a contractor by the requesting department, board or other agency:

- i. Draft a scope of services;
- ii. Select a qualified provider from the "pool" to perform the scope of services;
- iii. Submit a written request to the Chief Administrative Officer to contract with the selected provider;
- iv. The Chief Administrative Officer will submit a written request to the Mayor to contract with the selected provider;
- v. Upon approval by the Mayor, the department, board or agency shall submit the scope of services and name of the qualified provider to the Law Department to begin the contracting process; and
- vi. The Mayor executes a contract for the scope of services.

19. Emergency Guidelines and Procedures:
Competitive Selection Procedure for Professional Service Contracts

- (A) Definition: "Emergency Situations" are conditions threatening imminent peril to the public health, safety or welfare and conditions following natural or man-made disasters causing widespread destruction or damage to life and property. Examples of emergency situations include, without limitation, City-wide failures, severe weather or weather-related events (hurricane, tornado, flood), terrorism, epidemics, fires, bomb threats, and explosions. The Mayor may declare emergency situations in such and other cases.
- (B) Application: Emergency competitive selection procedures for professional service contracts shall apply for the duration of declared emergencies, including the duration of any renewals or extensions proclaimed under the Proclamation of Declaration of Emergency or until the Proclamation is specifically rescinded by the Mayor or by operation of law.
- (C) Requests for Solicitation Authority:
 - (1) Departments, boards or other agencies shall request approval to solicit professional services for emergency needs by written e-mail, or fax request to the Chief Administrative Officer. The request shall describe the emergency need and purpose and the means proposed to satisfy it. It will explain how the needed services are professional in nature. It will project the likely contract cost and duration and report any special considerations in the request, including any significant obstacles to a successful procurement. The request must attach a proposed RFP/RFQ for the Chief Administrative Officer's review and approval.
 - (2) The Chief Administrative Officer will approve or disapprove the request in writing. If approved, the Chief Administrative Officer

will forward the written request to the Law Department for eligibility review in accordance with the procedures outlined in this Executive Order as they relate to RFPs/RFQs.

(3) If the Law Department determines the request eligible for professional services procurement, the requesting Department, board or other agency will submit the approved emergency RFP/RFQ to the Purchasing Office for entry and tracking in the National Incident Management System (if in use) and publication as provided below.

(D) Emergency RFP/RFQ Contents and Procedure:

(1) **Contents:** Emergency RFPs/RFQs issued according to this procedure shall describe the emergency need, state selection criteria and weighting factors, the name, address, and telephone number of a contact person for questions, and the time and place for proposals submission. Weighting factors will generally reference experience, performance history, likely cost, and residence. RFPs/RFQs will permit proposal submission by delivery, facsimile, or e-mail, including facsimile signatures, in packages not exceeding five pages.

(2) **Due Date:** Departments, boards or other agencies shall not require submissions sooner than forty-eight (48) hours after the City posts the RFP/RFQ on the City of New Orleans website or otherwise issues the RFP/RFQ.

(3) **Publication:** The Purchasing Department shall publish the RFP/RFQ according to need, time, means and circumstances, always attempting effective notice to a broad range of potential providers. In general, the Purchasing Department should post the RFP/RFQ to the City website and also communicate it to likely service providers by fax and/or email if services are available. It should attempt to publicize the RFP/RFQ or a summary RFP/RFQ in the City's Official Journal and reasonably distribute it through industry and professional associations, all as time permits and according to the Chief Administrative Officer's direction and as resources are available.

(E) Proposal Review:

(1) **Review Panels:** The City will review and report proposals according to the merit-based weighting factors stated in the RFP/RFQ. The Chief Administrative Officer will create review panels at need and coordinate panel meetings. In general, panel membership should include a representative each from the Chief Administrative Office, the

City Attorney's Office, Finance Department, and the requesting Department, board or other agency. The Chief Administrative Officer may also appoint non-member advisors to the review panels as needed or useful in a reasoned consideration.

(2) Panel Reviews:

i) **Responsibility:** The Chief Administrative Officer will produce the panel review and report, leading, facilitating, and speeding review panel operations. He or she will call review panel meetings, compile solicitation materials and proposals for panel members, lead panel discussions, prepare and supply rating sheets for panel members, obtain complete rating sheets from members, prepare the panel report, document panel operations, and maintain complete panel operations records. With the Chief Administrative Officer's approval, the Chief Administrative Office representative will also document panel operations in the National Incident Management System. The Chief Administrative Office will render needed material support to panel operations; and

ii) **Operation:** Panel members will review proposals and rate them according to the merit-based weighting factors stated in the RFP/RFQ. Each member will complete, sign, and date a rating sheet for each proposal. The panel should attempt to complete its review in a single meeting; and

iii) **Report:** The Chief Administrative Office representative will prepare a written review panel report for the Mayor's consideration. The report will detail panel and advisor membership and operations and report compiled ratings for the three top-rated proposals. It may recommend a selection. It may give substantive recommendations in the emergency need. The report will supply a copy of the approved solicitation request, RFP/RFQ, any answers to questions, and completed ratings sheets for the three top-rated proposals. All panel members will sign the report, and each may comment further in the report if needed. The Chief Administrative Office representative will submit the completed report to the Chief Administrative Officer for submission to the Mayor.

(F) **Selection:** Only the Mayor may select a provider to receive a professional services contract. The Mayor may make multiple selections for awards from the proposals submitted to him by the Chief Administrative Officer.

- (G) Contract: If the Mayor selects a provider to receive a professional services contract, the Chief Administrative Officer will refer the selection to the requesting department, agency or other board for contract negotiation and completion to contact the City Attorney to coordinate contract negotiations.

20. Exceptions.

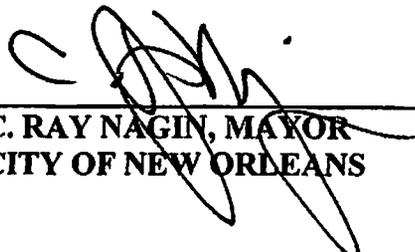
The Chief Administrative Officer with the written concurrence of the City Attorney and the Mayor is hereby authorized to make additional written exceptions to the procedures promulgated herein as are required to meet emergency situations or otherwise in the City's best interests. The Chief Administrative Officer shall provide written notice to the City Council explaining the exception granted and the emergent circumstances within seven days of granting the exception.

21. Duration.

This Executive Order shall remain in effect unless and until amended or suspended by a subsequent order approved in accordance with Section 6-308(5)(b) of the Charter.

FURTHERMORE, IT IS HEREBY ORDERED that rules and regulations be designed and formulated by the Chief Administrative Officer to effectuate the spirit, intent and purpose of this Executive Order.

WITNESS MY HAND AND SEAL THIS 30th DAY OF SEPTEMBER, 2008 AT NEW ORLEANS, LOUISIANA WHICH IS THE OFFICIAL DATE IT IS ISSUED AND BECOMES EFFECTIVE.



C. RAY NAGIN, MAYOR
CITY OF NEW ORLEANS

Leo Carson

From: Leo Carson
Sent: Monday, August 30, 2010 12:55 PM
To: Lt. Colonel Jerry Sneed
Subject: RE: Enquiry on Alternative Sentencing, Case Management and Related Services RFP
Good morning Lt. Colonel Sneed_

As you may, the prior City of New Orleans contact for vendors regarding RFP's for these services was Mr. Theo Duroncellet who has since retired and his office continues to direct me to you. I've made numerous attempts to contact you via phone, email and visits to your office however, I have been unable to establish contact. At this time with no RFP released, I would appreciate the general courtesy of a returned call/reply or direction to an alternate contact who can provide general information regarding the City of New Orleans' intent and potential timelines to reissue a procurement (RFP or ITB) for "Alternative Sentencing, Case Management and Related Services RFP" or similar services.

I am in New Orleans regularly and will be there again tomorrow and Wednesday (August 31 and September 1, 2010). I would welcome an opportunity to meet with you or minimally, would appreciate your reply direction as to whom within the city can provide general information regarding upcoming procurements for these services.

As you may recall, G4S was the lowest bidder on the most recent City of New Orleans RFP for these services however, that RFP was cancelled March 23, 2010. G4S is the world's largest provider of monitoring services and we have strong established presence throughout Louisiana including services to numerous parishes (including but not limited to Jefferson) and multiple contracts to the Louisiana Department of Public Safety, Division of Probation & Parole – I am copying two links below to news articles and video clips from last weekend that highlight G4S' 1-piece GPS device was recently launched statewide b this state agency

<http://www.ktbs.com/video/24708516/index.html>

<http://www.ktbs.com/news/24708009/detail.html>

I have also pasted that most recent award further below into the body of this email

Please confirm via reply upon your receipt of this email.

Thank you in advance for your anticipated reply and/or direction to a responsible contact at the City of New Orleans regarding these matters.

State of Louisiana
Procurement and Contract Network

Results of Search

To view or print the bid document, click on the bid number below. Any subsequent addenda will also be available via this Web site. If an addendum has been issued, it will be located directly under the bid being modified and will be designated as an addendum. Solicitations for Statewide Term Contracts are in RED and Solicitations for Agency Specific Term Contracts are in GREEN.

It is the bidder's responsibility to insure that all addenda have been reviewed and, if need be printed, signed, and returned.

WHO SHOULD BE CONTACTED? If you are having difficulty retrieving a solicitation document, or the document is incomplete, click on the code or number listed in the HELP column to obtain technical assistance. This will bring up a new screen that will show the person to contact to help you retrieve the document. IF, HOWEVER, YOU HAVE A QUESTION CONCERNING THE DETAILS OF A SOLICITATION, CONTACT THE PERSON LISTED IN THE SOLICITATION DOCUMENT.

Bid Number	Description	Bid Opening Date	Status	Help
2237969	GPS OFFENDER TRACKING - PP	2/23/2010	Award Information Updated: 4/15/2010	107001
2237969-1	Addendum 1 CHANGING STATE'S DATE TO ANSWER QUESTIONS			
2237969-2	Addendum 2 VENDOR QUESTIONS, STATE RESPONSES, AND CHANGES TO SPECIFICATION			
2237969-3	Addendum 3 REVISE PRICE SHEET			
2237969-4	Addendum 4 CHANGE BID OPENING DATE			
2237969-5	Addendum 5 FINAL VENDOR INQUIRIES AND STATE'S RESPONSES.			
2237969-6	Addendum 6 INFORMATIONAL NOTICE			
	Contractor: G4S Justice Services Inc.		Amount: \$21,495.00	

Thank you in advance - please advise,

Leo

Leo Carson
Vice President, Strategic Sales
G4S Justice Services, LLC
Direct Dial: (1) 888 843 5590
Fax: (1) 800 327 1178
Email: leo.carson@us.g4s.com
www.g4s.com

2000 RiverEdge Parkway NW GL-100 Atlanta, GA 30328, USA

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From: Leo Carson
Sent: Monday, November 23, 2009 6:05 PM

To: Lt. Colonel Jerry Sneed

Subject: Enquiry on Alternative Sentencing, Case Management and Related Services RFP

Dear Lt. Colonel Sneed_

G4S is a highly qualified and interested bidder for this RFP/project. I have left several telephone messages for you and also attempted to come by your office. Will you please advise via reply if presentations and/or demonstrations are anticipated as part of this proposal evaluation process and, if so when these are anticipated to occur? If not, is there an anticipated date for notice of intent to award is to be made and where is the best location to monitor to receive this notification?

G4S would welcome the opportunity to take part in these evaluations.

Thank you in advance - please advise,

Leo

Leo Carson

Vice President, Strategic Sales

G4S Justice Services, Inc.

Direct Dial: (1) 888 843 5590

Fax: (1) 800 327 1178

Email: leo.carson@us.q4s.com

www.q4s.com

2000 RiverEdge Parkway NW GL-100 Atlanta, GA 30328, USA

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COST ANALYSIS OF TWO PAST CITY OF NEW ORLEANS ALTERNATIVE SENTENCING RFP'S

<u>2009 CITY OF NEW ORLEANS RFP #760</u>	<u>Juvenile Level1</u>	<u>Juvenile Level2</u>	<u>Juvenile Level3</u>	<u>Muni Court</u>	<u>Criminal & Magistrate Court</u>	<u>Sum of All Prices</u>	<u>Higher than Lowest Bidder</u>
Orleans Parish Criminal Sheriff's Office:	\$ 11.00	\$ 11.00	\$ 12.00	\$ 9.00	\$ 9.00	\$ 52.00	Lowest Bidder
Technology Based Corrections, LLC:	\$ 12.50	\$ 12.50	\$ 12.50	\$ 10.50	\$ 10.50	\$ 58.50	12.5%
G4S:	\$ 13.83	\$ 13.83	\$ 13.83	\$ 13.75	\$ 13.75	\$ 68.99	32.7%
Henry Consulting, LLC:	\$ 14.28	\$ 14.64	\$ 15.00	\$ 15.00	\$ 15.00	\$ 73.92	42.2%
Louisiana Intensive Supervision & Tracking, LLC:	\$ 14.50	\$ 16.50	\$ 16.50	\$ 14.50	\$ 14.50	\$ 76.50	47.1%
Sunex Holding Company LLC dba TSAP:	\$ 18.50	\$ 22.25	\$ 30.00	\$ 14.75	\$ 14.75	\$ 100.25	92.8%
<u>2010 CITY OF NEW ORLEANS RFP #889</u>							
G4S Justice Services, LLC:	\$ 10.89	\$ 10.89	\$ 11.89	\$ 8.89	\$ 8.89	\$ 51.45	Lowest Bidder
Orleans Parish Criminal Sheriff's Office:	\$ 12.00	\$ 12.00	\$ 12.00	\$ 10.00	\$ 10.00	\$ 56.00	8.8%
Technology Based Corrections, LLC:	\$ 14.50	\$ 14.50	\$ 14.50	\$ 10.50	\$ 10.50	\$ 64.50	25.4%
E&J Consultants:	\$ 18.00	\$ 18.00	\$ 18.00	\$ 13.50	\$ 13.50	\$ 81.00	57.4%
Family Center of Hope:	\$ 17.30	\$ 17.30	\$ 17.30	\$ 17.30	\$ 17.30	\$ 86.49	68.1%
Sunex Holding Company LLC dba TSAP:	\$ 18.50	\$ 22.25	\$ 30.00	\$ 14.75	\$ 12.00	\$ 97.50	89.5%
Southern Monitoring Systems, LLC:	\$ 22.50	\$ 22.50	\$ 22.50	\$ 17.50	\$ 17.50	\$ 102.50	99.2%